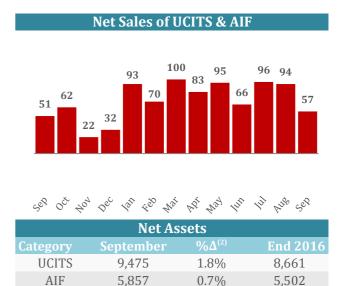


Net Sales in 2017				
UCITS	September	August	YTD	
Equity	16.0	4.6	103.8	
Bond	20.5	24.0	240.0	
Multi-asset	15.0	14.3	128.2	
Money Market	-12.9	24.7	71.9	
Other	1.6	1.3	25.0	
Total	40.3	68.8	569.0	
AIF	September	August	YTD	
Equity	6.3	2.5	9.1	
Bond	-2.1	3.5	19.1	
Multi-asset	1.0	4.4	32.8	
Money Market	0.1	0.4	-2.6	
Real Estate	3.2	1.5	19.8	
Other	7.9	12.4	106.5	
Total	16.5	24.8	184.7	
Grand Total	56.8	93.6	753.6	



1.4%

J 170	Net Sales of AIF		
Long-term Funds 28 22 1 18 40 52 60 59 62 67 61 44 53	Equity Funds 2 6 9 6 13 10 13 13 9 19 5 16	Money Market Funds 25	Real Estate Funds 2 2 3 3 2 2 1 2 3 2 2 3
30 9, 79, 40, 42, 12, 14, 14, 14, 14, 14, 14, 14, 14, 14, 14	300 00 40 00 40 40 40 40 40 40 40 40 40 4	\$ 6 6 6 46 46 46 8 74 42 72 42 42 42 42 42 42 42 42 42 42 42 42 42	30 0 20 00 00 00 00 00 00 00 00 00 00 00
Bond Funds 16 17 6 20 22 32 26 30 36 29 24 21 -8	Multi-asset Funds 7 6 0 1 11 12 13 15 17 19 11 14 15	Other Funds 3	All AIF 21 15 13 10 22 25 13 5 13 25 16
30 0 40 06 42 42 44 44 44 44 44 48 48	300 60 60 60 60 60 60 60 60 60 60 60 60 6	300 40 00 40 40 40 40 40 40 40 40 40 40 4	\$ 0, 7, 0, 4, 4, 4, 74, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4, 4

(1) All data is presented in euro billions and is collected from participating national associations representing more than 99% of European investment fund assets. All UCITS and AIF are classified according to regulatory definitions. (2) Percentage change compares net assets at end September 2017 and end August 2017.